

Yale School of Management-The Goldman Sachs Foundation Partnership on Nonprofit Ventures

Supported by The Pew Charitable Trusts

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Yale School of Management - The Goldman Sachs Foundation Partnership on Nonprofit Ventures Announces Second National Business Plan Competition Results

445 Nonprofit Organizations Enter Second Competition; 80 Are Selected to Round II

New Haven, CT, October 15, 2003 - "The Yale School of Management – The Goldman Sachs Foundation Partnership on Nonprofit Ventures" today announced its selection of 80 nonprofit organizations to proceed to Round II of the Second National Business Plan Competition for Nonprofit Organizations.

The Partnership on Nonprofit Ventures received 445 applications from nearly every state in the country and all types of organizations both large and small: 53 percent are running service-related businesses, 29 percent product-related businesses, and 18 percent other types. Among them, 65 percent are new businesses and 35 percent are in their early stage. (For a full report on the demographics of the Competition entrants, visit www.ventures.yale.edu/statusreport second competition.asp)

The 80 selected nonprofits will submit working drafts of their business plans later this year. In February 2004, 20 finalists will be selected to present their business plans to a panel of expert judges at the Second Annual Conference and Awards Ceremony to be held on May 12-13, 2004, in New York City. The judging panel will select four grand-prize winners, each of whom will receive \$100,000 and four semi-finalists, each of whom will receive \$25,000. In addition to cash awards, the winners will receive hundreds of hours of technical business planning consultations to assist their organizations in implementing their ventures.

Yale SOM Professor **Sharon M. Oster**, a leading authority on competitive strategy and nonprofit management and co-faculty director of The Partnership, explained, "We are quite excited by the quality and diversity of business ventures submitted to this year's Competition as more nonprofit organizations learn how to develop promising revenuegenerating business models. We've also learned that many of last year's winners have successfully leveraged our prize money to gain incremental funding, and we're hopeful that this year's winning organizations will find the same financial advantages in participating."

Stanley J. Garstka, Deputy Dean of the Yale School of Management, who serves as the cofaculty director of The Partnership added, "Our evaluation team was comprised of over 400 evaluators offering assistance on a pro bono basis, including Yale SOM alumni, McKinsey & Company consultants, Goldman Sachs employees, and other experts in the field. Each submission was reviewed by three evaluators, and all entrants receive comprehensive feedback to assist their organizations in moving their ventures forward or to help them rethink their business strategies. We are extremely gratified that more than 300 of this year's evaluators were Yale SOM alumni, comprising nearly 10% of our alumni body. We take this as a positive sign that the mission of our school – to educate leaders for business and society – has taken root."

About The Partnership on Nonprofit Ventures

The Partnership on Nonprofit Ventures was funded through combined grants totaling \$6 million made by The Goldman Sachs Foundation and The Pew Charitable Trusts. The Yale School of Management – The Goldman Sachs Foundation Partnership on Nonprofit Ventures educates nonprofits about nonprofit enterprise, serves as a mechanism for capitalizing promising profit-making ventures with financial support, and provides intellectual capital to build the practice of social entrepreneurship in the nonprofit sector at-large. As its signature event, The Partnership runs the National Business Plan Competition for Nonprofit Organizations. The Partnership maintains a comprehensive online Resource Center with current research, articles, and discussion boards on the subject of nonprofit enterprise and social entrepreneurship. For more information, visit <u>http://www.ventures.yale.edu</u>.

About The Yale School of Management

The mission of the Yale School of Management is to educate leaders for business and society. The school prides itself on preparing men and women to combine rigorous business skills with a broader appreciation for the economic, social, and political factors that shape the global environment. The Partnership on Nonprofit Ventures brings together three strands of the Yale School of Management's teachings— entrepreneurship, business skills, and social responsibility—to nonprofit organizations, infusing its program with the philosophy that superb business and management skills are a critical ingredient for leadership in every sector of the economy – private, public, and nonprofit. Since 1993, the Yale School of Management has been consistently rated #1 in Nonprofit Management among the nation's graduate management programs by *U.S. News and World Report*.

About The Goldman Sachs Foundation

The Goldman Sachs Foundation is a global philanthropic organization funded by The Goldman Sachs Group, Inc. The Foundation's mission is to promote excellence and innovation in education and to improve the academic performance and lifelong productivity of young people worldwide. It achieves this mission through a combination of strategic partnerships, grants, loans, private sector investments, and the deployment of professional talent from Goldman Sachs. Funded in 1999, the Foundation has awarded grants in excess of \$43 million since its inception, providing opportunities for young people in more than 20 countries. For more information, visit http://www.gs.com/foundation.

About The Pew Charitable Trusts

The Pew Charitable Trusts support nonprofit activities in the areas of culture, education, the environment, health and human services, public policy and religion. Based in Philadelphia, with an office in Washington, D.C., the Trusts make strategic investments that encourage and support citizen participation in addressing critical issues and effecting social change. In 2002, with approximately \$3.8 billion in assets, the Trusts committed more than \$166 million in grants to nonprofit organizations. For more information, visit http://www.pewtrusts.com.

Media Advisory: Following is a list of the 80 nonprofit organizations selected to move to Round II. For customized news stories, journalists are encouraged to select an organization(s) in their geographic area and to track its business development throughout the Competition.

Contact Samantha Beinhacker Co-Deputy Director, The Partnership on Nonprofit Ventures, 201-894-8950, <u>samantha.beinhacker@yale.edu</u> <u>http://www.ventures.yale.edu</u>

SECOND NATIONAL BUSINESS PLAN COMPETITION
FOR NONPROFIT ORGANIZATIONS
ENTRANTS SELECTED TO ROUND II

Nonprofit Organization Name	Venture Description
1000 Friends of New Mexico	Smart Growth Development Services will work with rural
	communities in New Mexico on city planning, urban design, and
New Mexico	economic analysis of growth. The business will utilize innovative
	technologies and predictive modeling tools, and will work with
http://1000friends.com	clients to secure resources for, and complete the build-outs of,
	plans that the venture helps to develop.
55 Plus Center	Toolboxes Plus will be a home repair business aimed primarily at
	older adults in the community who are seeking reliable,
Maine	trustworthy contractors to do minor repairs and projects at home.
	The majority of workers assigned to these jobs will be retirees
	looking to supplement pensions and social security income.
A Better Bronx For Youth Consortium	The BBFY Technology Center is a full-service community and
(BBFY)	business technology access center, providing high speed copying,
	facsimile, digital archiving, printing, and mailbox services, and a
New York	computer training center consisting of 40 wireless networked
	workstations with Internet access.
www.bbfyonline.org	
Adirondack Museum	The Board of Trustees and the Staff of the Adirondack Museum in
	Blue Mountain Lake, New York have implemented a new venture
New York	designed to increase earned income by creating a satellite
	Adirondack Museum Gallery and Store in one of the museum's
www.adirondackmuseum.org	closest major population centers, Lake Placid, NY.
African Conservancy	The African Conservancy's Traveler's Legacy program is a
	geotourism venture offering luxury safari travel packages to
Rhode Island	Zambia. This unique travel program will benefit from the
	partnerships established by the Conservancy and will, in turn,
www.africanconservancy.org	contribute to the success of the projects undertaken by the
	Conservancy in the local Zambian communities.

Alphapointe Association for the Blind	Alphapointe has developed a new translucent polypropylene
	pharmaceutical bottle with ultraviolet ray protection that can be
Missouri	manufactured and sold at lower cost than its nearest competitor.
• • • · ·	The new plastic container will be marketed to commercial mail-
www.alphapointe.org	out pharmacies, vitamin suppliers, and veterinary pharmaceutical
	laboratories.
American Boychoir	Albemarle Records is the independent production and distribution
Now Ioraay	vehicle for recordings created by The American Boychoir. It was created to both generate earned income for The American
New Jersey	Boychoir and expand its artistic mission, by growing established
www.americanboychoir.org	markets and taking advantage of new business models evolving
", ", ", ", amoreane of enomining	from rapid changes in technology.
American Red Cross, Oregon Trail	The Oregon Trail Chapter of the American Red Cross is in the
Chapter	early stage production of a disaster readiness kit - a small cylinder
•	that attaches under a desk or workstation filled with essential tools
Oregon	to help "find you or guide you" in the event of a disaster.
www.redcross-pdx.org	
American School for the Deaf	American School for the Deaf proposes to expand and update the
	school's printing operation with the intention of establishing a for-
Connecticut	profit business designed to meet the printing needs of the
www.ord 1917 org	nonprofit community, and to train and employ adult vocational clients.
www.asd-1817.org Arc of Greater New Orleans, The	Arc Vending will place and maintain drink and food vending
Arc of Greater New Orleans, The	machines in various locations, and franchise operational routes to
Louisiana	individuals with mental retardation. These individuals may be
Louisiunu	paired with a person without an intellectual disability who will
www.arcgno.org	serve as an additional support. In addition, Arc Vending will
	create opportunities for individuals to buy into the business and
	become owners/operators of their own routes, while still having
	the supports necessary to remain successful.
Arts & Business Council of Greater	The Board Center for the Arts will be the region's leading board
Boston	training and placement resource for companies and arts and
Magaaahugatta	cultural organizations.
Massachusetts	
www.artsandbusinesscouncil.org	
Artworks Educational Foundation	Artworks Educational Foundation is developing a nationally
	broadcast television series about art for children, ages 6-12, as
Massachusetts	well as research and program initiatives with museums, school
	systems, and institutions of higher learning.
Austin Circle of Theaters	Austin Circle of Theaters (ACoT), a Central Texas performing
T	arts service organization, is launching a business venture to brand
Texas	Austin's performing arts experience. The business will promote
www.acotonline.org	and sell a "Let's Go Austin" arts and entertainment card that offers card holders discounts. ACoT will also remodel and
www.acotonline.org	expand AusTIX, the downtown half-price ticketing outlet, and
	develop a branded and highly visible performance arts marketing
	campaign.
	omitpuibit.

Austin NonProfit Resource Network	Cruise Control will provide nonprofits with shared back-office
dba Greenlights for NonProfit Success	functions and high quality direct administrative services for
8	financial management, personnel management, risk management
Texas	and more, so that participating nonprofits can focus on achieving
	their mission.
www.greenlights.org	
Board Of Social Ministry	BSM Development Corporation develops, builds, and operates
	senior housing on a for-profit basis in order to support a larger
Minnesota	mission of providing affordable housing for seniors without regard
www.how1.ow	to their financial means.
www.bsm1.org	As the nonprofit partner in the development of the Brooklyn
Brooklyn Bridge Park Coalition	Bridge Park, the largest park to be built in Brooklyn in over 100
New York	years, the Brooklyn Bridge Park Coalition is seeking, in
	cooperation with its government partners, to develop earned
www.bbpc.net	income revenues from programming, product sales, concessions,
	rental of park facilities, and sponsorships to increase its
	organizational self-sufficiency and support the Park.
Brookwood Community, The	Brookwood is initiating its new business venture, a food
	packaging enterprise, in order to educate and employ adults with
Texas	disabilities and generate operating income for Brookwood's
	mission.
www.brookwoodcommunity.org	
Bushnell Memorial Hall	ElderArts engages seniors cognitively and physically in
Connecticut	stimulating and fun art activities. Senior artists in peer settings, performance opportunities, memoir and reminiscing workshops
Connecticut	provide hands-on authentic arts experiences for active elders.
	provide nands-on admentic arts experiences for active enders.
Casita Maria, Inc.	Casita will use an existing industrial kitchen and dining facility in
,	its Bronx headquarters to launch Culinary Works. The program
New York	will train participants in the art of cooking, promote food and
	ancillary services entrepreneurship, and fuel job needs in the
www.casita.us	immediate area as well as in the robust New York City hotel and
	restaurant market.
Catholic Big Brothers for Boys and	This business will deliver personal safety awareness and training
Girls	workshops to help children in grades K-8 understand and avoid a
New York	variety of risks, including abductions, Internet lures, inappropriate touching, medicines that resemble candy, household poisons, and
	guns.
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CEI Community Ventures, Inc.	CEI Community Ventures (CCVI) is a socially responsible,
	community development venture capital fund targeting distressed
Maine	communities in Maine, New Hampshire and Vermont. Part of the
	US Small Business Association's New Markets Venture Capital
www.ceicommunityventures.com	(NMVC) program, CCVI is one of only seven such organizations
	so designated in the US and carries a triple-bottom line – social,
Conton for Factoria Ontions	environmental and financial returns.
Center for Economic Options	Building on the platform of our successful Showcase West
West Virginia	Virginia social enterprise, Showcase Marketing Services, Inc. will target the lucrative incentives gift market for the products of over
	230 rural, small-scale artisans and manufacturers. The goal is to
	help these business owners diversify their markets, thus leading to
	greater potential for business success.
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Charles River Watershed Association	CRWA Resources, a division of Charles River Watershed
Massachusetts	Association (CRWA), is a start up business venture focused on developing, manufacturing, and distributing a new residential water collection and retention technology called SmartStorm.
www.crwa.org	
Chicago Community Ventures Illinois	Inner City Fund is a private equity fund investing in high growth businesses in low and moderate income communities and minority and women-owned businesses in Illinois. As a community
www.chiventures.org	development venture capital fund, ICF seeks to generate profitable economic returns for its investors and positive community development benefits (e.g., job creation, wealth creation, increased entrepreneurship, etc.).
Child Care Resources	Child Care Resources' online training venture will deliver high- quality, instructor led, short topic training, 24-hours a day, 7-days
Montana	a week over the Internet to child care providers, so that they can meet their annual training requirements.
www.childcaretraining.org	
CityKids Foundation, The	MUSE Productions creates hard hitting, issue-based docu-drama videos, curricula and interactive workshops for young people and
New York	youth service providers. MUSE products are created by the trained and talented actors, musicians and facilitators of The CityKids Foundation, giving them a unique youth perspective.
Community Culinary School of	Encore Catering is a subsidiary of the Community Culinary
Charlotte	School of Charlotte. Encore Catering is a full service catering company that provides funds for its nonprofit training program
North Carolina	and job opportunities for its graduates.
www.encorecatering.org	
Cultural Development Corporation	The Cultural Development Corporation (CuDC) is opening Flashpoint, an arts incubator that will offer strategic business
Washington, DC	services and affordable arts and office space in a modern setting. At Flashpoint, the CuDC will rent a contemporary art gallery, 75-
www.flashpointdc.org	seat theatre lab, and dance studio to artists and DC-area cultural organizations, and also offer much-needed management consulting services.
DARTS (Dakota Area Resources &	DARTS Specialized Transit Solutions include full service vehicle
Transportation for Seniors)	maintenance, professional driver training, and quality consulting services focused on the unique needs of nonprofit organizations.
Minnesota	Also serving for-profit entities, DARTS brings nearly 30 years of specialized transportation experience to clients in the Twin Cities
www.darts1.org	Metropolitan area and greater Minnesota.
Doe Fund, The	The Doe Fund runs the Ready, Willing & Able residential work
New York	training program that helps homeless individuals become self- sufficient through work opportunities in street sanitation, food service, security and construction. The Doe Fund proposes to
www.doe.org	launch a pest control business that trains and employs homeless and formerly homeless individuals as exterminators.

Dress for Success Cincinnati	The 4th Street Boutique is an upscale thrift store located in downtown Cincinnati, Ohio that sells the surplus clothing donated
Ohio	to Dress for Success Cincinnati to the general community.
www.dressforsuccess.org	
EmPOWERment, Inc.	Community Realty is a full service real estate brokerage firm
North Carolina	 working with buyers and sellers of real estate in all price ranges. Community Realty's profits go entirely to support the award- winning local affordable housing initiatives of EmPOWERment,
www.empowerment-inc.org	Inc.
Energy Coordinating Agency of Philadelphia	\$mart Energy Solutions will provide integrated energy conservation and solar energy services to residential and small business customers in the Philadelphia metropolitan area.
Pennsylvania	business eustomers in the r initiaeipnia metropontan area.
www.ecasavesenergy.org	
e-thePeople.org	Voter Guide Toolkit is proprietary software licensed to local
New York	media that enhances web and traditional campaign coverage. e- thePeople is a leader in online civic media, providing services to over 700 newspaper, TV and radio web sites.
http://voter.e-thePeople.org	
Eviction Defense Network	The Eviction Defense Network is a legal services office dedicated
California	to ensuring access to the legal system and access to justice by low and moderate income tenants. Below market fees make high quality legal services accessible to people who are otherwise denied legal representation.
Fraser	Fraser will capitalize on its nationally renowned autism expertise
Minnesota	by creating a multimedia autism curriculum. The curriculum will be delivered in CD-ROM format, and will have content specific to children who have autism, their parents, and the professionals who
www.fraser.org	serve them.
Green Guide Institute, The	Filling an important information gap in mainstream health, environmental and consumer publishing, The Green Guide and
New York	www.thegreenguide.com offer a unique information destination the place where Consumer Reports meets Good Housekeeping and
www.thegreenguide.com	Web MD for the health and environmentally conscious.
Groundspring.org	Groundspring will integrate technologies garnered in two recent acquisitions: ebase from TechRocks, Inc., and a web content
California	management system from ActionStudio.org. These systems will be combined with its current online donation processing and email
http://www.groundspring.org	list management services to provide an integrated and affordable suite of online engagement tools that will enable even financially strapped nonprofits to effectively communicate with, mobilize, and raise funds from their members both online and offline.
Growing Home, Inc.	Growing Home's mission is to provide employment training and
Illinois	to create jobs for homeless and low-income people within the context of its organic agriculture business. Growing Home owns a ten acre farm where it is growing a wide variety of organic
www.growinghomeinc.org	produce, and selling it at farmers' markets and to restaurants in Chicago.

Half the Sky Foundation	The structure of the Chinese welfare system precludes government
California	support of Half the Sky's early intervention preschools and infant nurture centers inside China's state-run orphanages, and there is no tax incentive for individual philanthropy in China. In the fall
www.halfthesky.org	of 2004, Half the Sky will launch the first of a series of early childhood development centers in China to serve the young children of the rising middle class, enabling the new population of wealthy Chinese to support their country's abandoned little girls.
Harbinger Partners	Through the Reinvesting Through Technology Program, Harbinger Partners will partner with financial institutions to
Massachusetts	provide strategic technology assistance to nonprofit organizations in Greater Boston, while generating a fee from the for-profit
www.harbingerpartners.org	corporations involved in the program.
Humane Society of the United States,	Humane Wildlife Solutions will conduct humane wildlife removal
The	and wildlife entry prevention for residential and commercial properties on Cape Cod. These services will save the lives of
Washington, DC	thousands of wildlife while educating the public on how to coexist peacefully with them.
www.hsus.org	
I Do Foundation	"I Do" Charitable Wedding Services will work with retailers to offer wedding gift registries that generate charitable donations,
Washington, DC	enabling retailers to increase gift spending and attract new bridal customers while creating new resources for nonprofits.
www.idofoundation.org	
Inner City Christian Federation (ICCF)	Providence Home Mortgage, Inc. will provide mortgage financing
Michigan	for qualifying conforming and non-conforming borrowers in the residential real estate market throughout the metropolitan area of Grand Rapids, Michigan. The loan activities will generate
www.iccf.org	revenue through origination fees and negotiated fees received from other financial institutions, and eventually distribute dividends to ICCF, its parent company.
Inspiration Corporation	Inspiration Cafe, a nonprofit organization helping the homeless in the Uptown area of Chicago, operates a culinary arts job training
Illinois	program for the homeless and those at risk for homelessness. One day per week, the cafe opens as a restaurant, and the students
www.inspirationcorp.org	prepare and serve lunch to the general public generating income for the cafe. The venture will grow this pilot program and open a restaurant and job training center that serves lunch and dinner to the public six days per week.
Institute for Caregiver Education, Inc.	CareEd provides an on-line learning environment for the provision of federally mandated training, skill building exercises, and
Pennsylvania	continuing education for those working in the long-term care industry.
www.caregivereducation.org	
Jewish Family & Children's Service	Transition Strategies, LLC will provide timely and reliable eldercare information and guidance in critical decision-making
Missouri	when independent living is no longer a viable option.
www.jfcs-stl.org	

Ka Hale Pomaika'i	Ka Hale Pomaika'i is a Native Hawaiian transitional housing
Hawaii	program for addicts and alcoholics in recovery, and is open to all those who struggle with sobriety on Moloka'i. The nonprofit has acquired a 9 acre farm to grow tropical flowers for sale, with the intended outcome to support the residence and help its residents goin ich skills.
La Casa de Don Pedro	gain job skills. La Casa's Institutional Catering business will create and sell
	nutritious meals to local pre-kindergarten programs, after school
New Jersey	centers, and other organizations that must provide meals on a budget.
Legal Aid Foundation of the	This business makes civil legal services accessible to those of
Tallahassee Bar Association, Inc., The	modest means who need them, cannot afford them, and therefore
Florida	lack access to the justice system.
Living Bank International, The	The Living Bank International provides real time, on-line organ
Living Dank International, The	donor registry services to states without a state donor registry,
Texas	making the organ donor information recorded in DMV records immediately accessible to organ procurement organizations. LBI
www.livingbank.org	also provides consulting services to states and/or organ procurement organizations in the process of establishing their own donor registries.
Management Center	Currently serving Northern California, OpportunityKnocks.org is
	a nonprofit jobs web site. The Partners Network will enable
California	OK.org to serve the entire country through local promotion and advertising produced by its partners, which are local management
www.OpportunityKnocks.org	service organizations that have deep penetration in their local
	nonprofit markets. The partners will earn up to 70% of the
	revenue generated by OK.org in their markets.
Manchester Craftsmen's Guild	Manchester Craftsmen's Guild's record label, MCG Jazz, produces live jazz concerts and audio/video products, and sells production
Pennsylvania	services associated with its facility.
www.mcgjazz.org	
MASS MoCA	This business will deliver a climate-controlled fine art storage to
Massachusetts	other arts institutions and private collectors, utilizing a 100-year- old water tank structure on MASS MoCA's historic campus, creating jobs and commercial activity.
www.massmoca.org	creating jobs and commercial activity.
MBAs4NYC	MBAs4NYC provides pro bono advisory services to small
New York	businesses in Lower Manhattan. Its "Strategies in Action" program will offer complementary implementation services for a
	fee.
www.mbas4nyc.org	
Meals on Wheels of Greater Richmond	Meals on Wheels is constructing a 44,000 square foot cook/chill
Virginia	facility to service its primary customer base. With this unique technology, the new kitchen will have excess capacity to serve other clients such as local grocery chains, retirement homes, and
www.mowdelivers.com	food distributors.

Medicare Rights Center	Medicare Interactive is an online, interactive Medicare
	counseling, training, and assistance system that helps people with
New York	Medicare and the professionals who serve them understand how to
	access the Medicare benefits and health care services they need.
www.medicareinteractive.org	MRC's goal is to sell branded and/or customized versions of the
	web site, sponsorships, and bundled products to generate earned
	income.
National Science Resources Center	The National Science Resources Center (NSRC) has established a
(NSRC)	Professional Development Center to assist teachers in building the content knowledge and skills needed to implement effective,
Washington, DC	research-based science education curriculum programs in their
washington, DC	classrooms. The products and services provided by the
www.si.edu/nsrc	Professional Development Center are part of an integrated
	approach of the NSRC to improve the learning and teaching of
	science to all children in the United States and abroad.
Nonprofit Center of Milwaukee, Inc.	The Finance Center will provide a comprehensive mix of
	programs and services to nonprofits to strengthen their capacity in
Wisconsin	eight critical areas of finance and accounting: financial
	management training; financial management services; financial
www.nonprofitcentermilwaukee.org	management roundtables; financial consulting; financial library
	and lab; financial management Institute; and financial
	management and professional development.
Northern Virginia Mediation Service,	Fight Nice is a business venture, which will provide pre-paid
Inc.	dispute mediation services to homeowners', condo, and civic associations.
Virginia	
Virginia	
http://www.nvms.us	
Northwest Side Community	This venture is a partnership between for-profit and nonprofit real
Development Corporation	estate development organizations that will undertake significant
· ·	
	real estate development projects in Milwaukee's central city. The
Wisconsin	partnership is inspired, in part, by the availability of New Markets
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Wisconsin www.hsnyder@nwscdc.org	partnership is inspired, in part, by the availability of New Markets Tax Credits, a very important equity financing tool that is available to community development corporations and their
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Project Reach Youth, Inc.	Project Reach Youth's Project Venture is launching a catering
New York	company staffed by young people who have completed their culinary art training curriculum.
www.pry.org	
ReCycle North	ReCycle North's REVIVE Reclaim Venture creates new value
Vermont	from human and material resources that are otherwise wasted. REVIVE employs disadvantaged individuals, particularly at-risk youth, to manufacture value-added products made from salvaged
www.recyclenorth.org	building materials.
Rescue Mission	The Rescue Mission will pilot a dollar-store concept to better
New York	serve the working poor and others who shop its thrift stores. The store's products include socks and underwear, kitchen and household items, cleaning supplies, paper products, baby care items, basic hardware and seasonal crafts.
www.rmsyr.org Rochester Rehabilitation Center, Inc.	This venture will provide document and digital imaging services,
New York	including document management and storage, to legal system customers, including attorneys, law firms and other public agencies associated with the courts.
www.rochesterrehab.org	č
Rocketown of Middle Tennessee	Rocketown is a 40,000 square foot teen entertainment and
Tennessee	recreation complex including a coffee bar, night club, and an indoor skate park.
www.rocketown.com	
Search Developmental Center	The Caregiver Resource Center offers technical assistance and
Illinois	education to family and individual caregivers who are unpaid, to build their caregiving skills and provide them with resources for obtaining benefits, quality healthcare, and living supports.
www.searchdc.org	
Seattle Children's Theatre	The Seattle Children's Theatre and The Children's Theatre Company have formed a unique business alliance to market and
Washington	license plays and musicals for young audiences to schools, colleges, and theatres.
www.sct.org	This wantum will most mublic out for offendable housing and
SouthEast Effective Development	This venture will create public art for affordable housing and economic development projects in underserved communities.
Washington	economic development projects in underserved communities.
www.seedseattle.org	
Three Rivers, Inc.	Three Rivers, Inc. will provide non-medical attendant care
Kansas	services to elderly and disabled individuals seeking alternatives to nursing home placements.
www.threeriversinc.org	
Tohono O'odham Community Action	Native Trade Route will produce and market a variety of healthy,
Arizona	traditional Native American foods. Initial marketing will take place in Southwestern Native communities with the aim of
www.tocaonline.org	reducing high levels of diabetes; secondary marketing will take place in the broader gourmet market.

Transitional Work Corporation (TWC)	Data@Work is a new venture designed to complement the
	Transitional Work Corporation's (TWC's) workforce development
Pennsylvania	technical assistance services. Data@Work will market a data
	management system called Anemone, which is designed to help
www.transitionalwork.org	organizations to track and analyze critical data needed to
	demonstrate program success.
Urban Homesteading Assistance Board	UHAB Mutual will provide property and liability insurance to a
	large community of low-income housing cooperatives in New
New York	York City.
www.uhab.org	
Volunteer Consulting Group, Inc.	boardnetUSA.org is an interactive website serving nonprofit
	boards seeking board members and individuals wishing to serve as
New York	trustees, enabling them to learn about and connect with each other
	across barriers of skill, ethnicity and geography. The site
www.vcg.org & www.boardnetUSA.org	emphasizes skill and expertise-based board development to foster
	access to board candidates to improve nonprofit management at
	the local, regional and national level.
VolunteerMatch	VolunteerMatch Corporate (VMC) is a customized version of the
	award-winning VolunteerMatch service. VMC was specifically
California	designed to meet the unique needs of leading corporations who
1	recognize the economic and social value of community
http://www.volunteermatch.org/about/	involvement. The goal is to provide an innovative, easy way for
corporate/index.jsp	employees to get involved in their communities while giving
Wolf Trap Foundation for the	corporations an effective way to manage and track results. The Wolf Trap Education department will leverage the Wolf Trap
Performing Arts	name, brand, reputation, market, and knowledge of the arts
i criorining Arts	industry to launch a series of child and family-centered CDs.
Virginia	industry to faulten a series of ening and failing-centered CDS.
, ngmiu	
www.wolftrap.org	
Work Resource Center	Building Value is an innovative job training program in building
	trades and retail that converts landfill-bound construction and
Ohio	demolition waste into valuable assets for the community.
www.workresourcecenter.org	

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